

# AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2011

# A Total Solutions Consultancy and EPC Company

Turnover  
Up by **42%**

PAT  
Up by **20%**

## Highest Ever Turnover, Profits and Order Inflows

### Statement of Assets and Liabilities

(₹ in Lakh)

PARTICULARS	STANDALONE		CONSOLIDATED	
	AS ON		AS ON	
	31-Mar-11	31-Mar-10	31-Mar-11	31-Mar-10
	Audited	Audited	Audited	Audited
<b>SOURCES OF FUNDS</b>				
<b>SHAREHOLDERS' FUNDS :</b>				
(a) Capital	16846.84	5615.62	16846.84	5615.62
(b) Reserves and Surplus	127365.13	105854.96	132140.02	109806.09
<b>LOAN FUNDS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL</b>	<b>144211.97</b>	<b>111470.58</b>	<b>148986.86</b>	<b>115421.71</b>
<b>APPLICATION OF FUNDS</b>				
<b>GOODWILL ON CONSOLIDATION</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5.89</b>
<b>FIXED ASSETS (NET)</b>	<b>8201.26</b>	<b>7189.38</b>	<b>8518.39</b>	<b>7520.20</b>
<b>INVESTMENTS</b>	<b>51241.54</b>	<b>10072.57</b>	<b>51279.05</b>	<b>9748.91</b>
<b>DEFERRED TAX ASSET (NET)</b>	<b>17563.58</b>	<b>14151.95</b>	<b>17611.87</b>	<b>14191.56</b>
<b>CURRENT ASSETS, LOANS AND ADVANCES</b>				
(a) Inventories	87.49	97.25	87.49	97.25
(b) Sundry Debtors	31689.36	31674.19	32784.51	32587.50
(c) Cash and Bank Balances	176468.88	176396.85	179813.08	179448.20
(d) Other current assets	33527.68	25316.85	33808.48	25595.10
(e) Loans and Advances	25660.88	18452.48	25751.82	18536.43
<b>LESS : CURRENT LIABILITIES AND PROVISIONS</b>				
(a) Liabilities	154227.89	140040.78	154524.43	140365.14
(b) Provisions	46000.81	31840.16	46143.40	31944.19
<b>NET CURRENT ASSETS</b>	<b>67205.59</b>	<b>80056.68</b>	<b>71577.55</b>	<b>83955.15</b>
<b>MISCELLANEOUS EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>PROFIT AND LOSS ACCOUNT</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>TOTAL</b>	<b>144211.97</b>	<b>111470.58</b>	<b>148986.86</b>	<b>115421.71</b>

#### Notes:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 26.05.2011
- The Audited Accounts are subject to review by the Comptroller and Auditor General of India under section 619(4) of the Companies Act, 1956.
- The Board of Directors have recommended a final dividend of ₹ 4/- per share (Face value ₹ 5/- per share) in addition to interim dividend of ₹ 1/- per share (Face value ₹ 5/- per share) paid during the year.
- Consequent to approval of Shareholders in their Extra ordinary General Meeting (EGM) held on 22nd April, 2010 for sub-division of each equity share of face value of ₹ 10/- each into 2 equity shares of ₹ 5/- each and issue of bonus shares in the ratio of 2:1, the paid up equity share capital of the Company as on 31st March, 2011 consist of 336936600 equity shares having face value of ₹ 5/- each as against 56156100 equity shares having face value of ₹ 10/- each as on 31st March, 2010.
- As per requirement of AS-20, the Basic and Diluted Earning per share has been adjusted for all periods presented on the basis of new number of equity shares after split and bonus i.e. 336936600 equity shares of ₹ 5/- each.
- During the current financial year, "Further Public Offer" of 33693660 equity shares of ₹ 5/- each of the Company through an offer for sale by the President of India, acting through Ministry of Petroleum & Natural Gas, Government of India was made through the 100% book building process. Consequently, Shareholding of Government of India reduced to 80.401% from 90.401%
- There were no investors' complaints pending at the beginning of quarter. During the current quarter company had received two complaints and same were resolved during the quarter.
- Previous year's/quarter's figures have been recasted and / regrouped wherever necessary to make them comparable with current year's/ quarter's figures.

By Order of the Board  
For Engineers India Limited

Place: New Delhi

Dated: 26th May, 2011

Please visit our website at <http://www.engineersindia.com>

Ram Singh

Director(Finance)



Refineries

Petrochemicals

Pipelines

Strategic Storages

Metallurgy

Infrastructure

(₹ in Lakh)

SL. NO.	PARTICULARS	UNAUDITED RESULTS		AUDITED RESULTS		AUDITED CONSOLIDATED RESULTS	
		FOR 3 MONTHS ENDED		FOR THE YEAR ENDED		FOR THE YEAR ENDED	
		31-Mar-11	31-Mar-10	31-Mar-11	31-Mar-10	31-Mar-11	31-Mar-10
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1.	a) Net Sales/ Income From Operations	94653.50	64033.51	282328.44	199379.70	284819.12	201398.70
	b) Other Operating Income	-	-	-	-	-	-
2.	Expenditure	-	-	-	-	-	-
	a) Increase/decrease in stock in trade and work in progress	-	-	-	-	-	-
	b) Consumption of raw materials	-	-	-	-	-	-
	c) Purchase of traded goods	-	-	-	-	-	-
	d) Employees cost	15801.05	14262.10	51820.13	48690.06	52405.82	49116.58
	e) Depreciation	403.02	415.90	1429.68	1290.40	1451.30	1309.86
	f) Other expenditure	-	-	-	-	-	-
	I) Sub-Contract payment	24782.99	7412.47	64666.09	30024.75	64845.12	30212.00
	II) Construction material	29268.76	21678.24	81188.98	55609.92	81189.23	55582.64
	III) Other expenses	5756.35	4075.84	20660.03	15954.80	20905.63	16336.59
	g) Total	76012.17	47844.55	219764.91	151569.93	220797.10	152557.67
3.	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	18641.33	16188.96	62563.53	47809.77	64022.02	48841.03
4.	Other Income	6382.29	3728.75	16036.63	18367.10	15965.45	18296.95
5.	Profit before Interest & Exceptional Items (3+4)	25023.62	19917.71	78600.16	66176.87	79987.47	67137.98
6.	Interest	146.32	112.03	146.70	129.08	147.05	129.08
7.	Profit after Interest but before Exceptional Items (5-6)	24877.30	19805.68	78453.46	66047.79	79840.42	67008.90
8.	Exceptional Items	-	-	-	-	-	-
9.	<b>Profit (+)/Loss(-) from Ordinary Activities before tax (7-8)</b>	<b>24877.30</b>	<b>19805.68</b>	<b>78453.46</b>	<b>66047.79</b>	<b>79840.42</b>	<b>67008.90</b>
10a	Provision for Taxation	9935.18	7694.00	29947.63	24485.00	30465.25	24971.46
10b	Short/ (Excess) Provision for earlier years	(358.27)	351.55	(334.48)	487.04	(333.43)	493.26
10c	Provision for Deferred Tax Liability/(Asset) including earlier years adjustment	(1256.38)	(732.13)	(3411.63)	(2481.76)	(3420.31)	(2,503.21)
11.	<b>Net Profit (+)/Loss(-) from Ordinary Activities after tax (9-10)</b>	<b>16556.77</b>	<b>12492.26</b>	<b>52251.94</b>	<b>43557.51</b>	<b>53128.91</b>	<b>44047.39</b>
12.	Extraordinary Items (net of tax expense)	-	-	-	-	-	-
13.	<b>Net Profit (+) / Loss (-) for the period (11-12)</b>	<b>16556.77</b>	<b>12492.26</b>	<b>52251.94</b>	<b>43557.51</b>	<b>53128.91</b>	<b>44047.39</b>
14.	<b>Paid-up equity share capital ( Face Value of ₹ 5/-)</b> (Refer Note 4 below)	<b>16846.84</b>	<b>5615.62</b>	<b>16846.84</b>	<b>5615.62</b>	<b>16846.84</b>	<b>5615.62</b>
15.	Reserves excluding Revaluation Reserves	-	-	127365.13	105854.96	132140.02	109806.09
16.	Earning Per Share (EPS) (Refer Note 5 below)						
	a) Basic & diluted EPS before Extraordinary items in ₹	4.92	3.71	15.51	12.93	15.77	13.07
	b) Basic & diluted EPS after Extraordinary items in ₹	4.92	3.71	15.51	12.93	15.77	13.07
17.	Public Shareholding						
	--Number of Shares	66036060	5390400	66036060	5390400	66036060	5390400
	--Percentage of Share holding	19.599%	9.599%	19.599%	9.599%	19.599%	9.599%
18.	Promoters and Promoter group Shareholding						
	a) Pledged/ Encumbered	-	-	-	-	-	-
	-- Number of Shares	-	-	-	-	-	-
	-- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	-- Percentage of Shares (as a % of the total share capital of the company)	-	-	-	-	-	-
	b) Non- encumbered	-	-	-	-	-	-
	-- Number of Shares	270900540	50765700	270900540	50765700	270900540	50765700
	-- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
	-- Percentage of Shares (as a % of the total share capital of the company)	80.401%	90.401%	80.401%	90.401%	80.401%	90.401%

### Segment wise Revenue, Results and Capital Employed

(₹ in Lakh)

PARTICULARS	UNAUDITED RESULTS		AUDITED RESULTS		AUDITED CONSOLIDATED RESULTS	
	FOR 3 MONTHS ENDED		FOR THE YEAR ENDED		FOR THE YEAR ENDED	
	31-Mar-11	31-Mar-10	31-Mar-11	31-Mar-10	31-Mar-11	31-Mar-10
<b>Segment Revenue</b>						
Consultancy & Engineering Projects	30115.12	31013.39	112794.22	105533.14	115284.91	107552.14
Lumpsum Turnkey Projects	64538.38	33020.12	169534.22	93846.56	169534.21	93846.56
<b>Total</b>	<b>94653.50</b>	<b>64033.51</b>	<b>282328.44</b>	<b>199379.70</b>	<b>284819.12</b>	<b>201398.70</b>
<b>Segment Profit from operations</b>						
Consultancy & Engineering Projects	10720.76	13030.15	48663.76	42423.98	50253.00	43569.80
Lumpsum Turnkey Projects	9244.57	4483.16	19564.49	9200.77	19564.49	9200.77
<b>Total (a)</b>	<b>19965.33</b>	<b>17513.31</b>	<b>68228.25</b>	<b>51624.75</b>	<b>69817.49</b>	<b>52770.57</b>
Prior period adjustments	49.97	(0.74)	577.45	79.96	583.54	81.97
Interest	146.32	112.03	146.70	129.08	147.05	129.08
Other un- allocable expenditure	1274.03	1325.09	5087.27	3735.02	5211.93	3847.57
<b>Total (b)</b>	<b>1470.32</b>	<b>1436.38</b>	<b>5811.42</b>	<b>3944.06</b>	<b>5942.52</b>	<b>4058.62</b>
<b>Other Income (c)</b>	<b>6382.29</b>	<b>3728.75</b>	<b>16036.63</b>	<b>18367.10</b>	<b>15965.45</b>	<b>18296.95</b>
<b>Profit Before Tax (a-b+c)</b>	<b>24877.30</b>	<b>19805.68</b>	<b>78453.46</b>	<b>66047.79</b>	<b>79840.42</b>	<b>67008.90</b>
<b>Capital Employed *</b>	<b>144211.97</b>	<b>111470.58</b>	<b>144211.97</b>	<b>111470.58</b>	<b>148986.86</b>	<b>115421.71</b>

\*Fixed assets used in the company's business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and support services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made.

Delivering Excellence through People



## ENGINEERS INDIA LIMITED

(A Govt. of India Undertaking)

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